



**BUSINESS BRIEFING with the BULGARIAN STATE AGENCY  
for CIVIL PROTECTION**

**“OPPORTUNITIES in EMERGENCY MANAGEMENT”**

To be held at the USTDA Business Center  
1000 Wilson Boulevard, 15<sup>th</sup> Floor, Arlington, VA  
Thursday, July 15, 2004

Sponsored by the U.S. Trade and Development Agency

**DISCUSS YOUR CAPABILITIES WITH BULGARIAN STATE AGENCY  
EMERGENCY MANAGEMENT OFFICIALS**

The U.S. Trade and Development Agency (USTDA) invites you to attend a Business Briefing to learn about exciting Emergency Management projects currently under development in Bulgaria. **Projects include:**

- **Development of a Civil Protection Law**
- **Organization for Emergency Preparedness**
- **Establishment of a National Emergency Call Center**
- **Improvement of software and hardware systems**
- **Enhancement of preparedness against bio-terrorism**
- **Critical Infrastructure Protection**

The Government of Bulgaria has made Emergency Management a high priority and is anxious to increase the standards of efficiency and improve the technology for such measures.

**BUSINESS CONTACT**

During the Business Briefing your company will have the opportunity to discuss your products and capabilities in one-on-one meetings with the Minister of the State Agency for Civil Protection and other officials directly responsible for the development of these projects. **Opportunities include:**

- **Emergency Communications and Dispatch Systems**
- **Software and Hardware for Emergency Management**
- **Sensors against Biological and Chemical Threats**
- **Flood Warning and Control Systems and Equipment**
- **Hazardous Material Response Equipment**
- **Hospital Medical Emergency Response Equipment**
- **Land-based and Airborne Emergency Rescue Vehicles**
- **Pollution Control and Recovery Equipment**

The delegates from Bulgaria are seeking contact with U. S. consultants, investors, and suppliers in the emergency response sector. A list of the delegates is attached. Emergency Response projects under development in Bulgaria could hold significant business and export potential for your company.

Please return the attached registration form and your check to:

**Koepfen, Elliott & Associates Ltd.,**

**1825 I Street, N.W., Suite 400, Washington, D.C. 20006**

**Tel: 202-429-5245 Fax: 202-429-9574 E-mail: mak@kealtd.com**

If you have any questions or comments, please contact Mike Koepfen or David Elliott at (202) 429-5245

For more information on USTDA , please visit their website at [www.tda.gov](http://www.tda.gov)

**What**

Business Briefing and One-on-One meetings with Bulgarian government officials responsible for multi-million dollar Emergency Management projects.

**Where**

USTDA Business Center  
1000 Wilson Blvd, 15th floor  
Arlington, VA 22209

**When**

Thursday, July 15, 2004

8:30 a.m. – 9:15 a.m. Registration

9:15 a.m. – 9:30 a.m. Welcome and  
Introductions by TDA

9:30 a.m. – 11:30 a.m. Delegates will present  
their projects and  
describe their  
procurement needs.

11:30 a.m. – 12:00 p.m. Q & A

12:15 p.m. – 1:45 p.m. Luncheon

2:00 p.m. – 4:30 p.m. One-on-One Meetings

**Cost**

Attendance Fee is \$50,  
payable by check, and  
cash on-site

# Business Briefing with Bulgarian Government Officials: “Opportunities in Emergency Management”

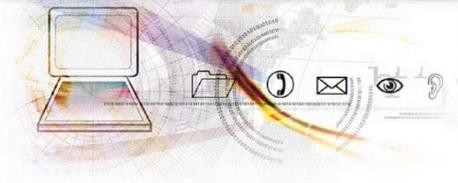
## BULGARIA Emergency Management



Business Briefing at:  
USTDA Business Center  
1000 Wilson Boulevard,  
15<sup>th</sup> Floor  
Arlington, VA 22209  
Tel: 703-875-4357



Thursday, July 15, 2004  
8:30 a.m. – 4:30 p.m.



Sponsored by  
The U.S. Trade and  
Development Agency

### REGISTER NOW!

## Business Briefing with Bulgarian State Agency Officials: “Opportunities in Emergency Management” Thursday, July 15, 2004 – Arlington, VA

Registration is limited to U.S. companies only. USTDA reserves the right to qualify all registrants. **\$50 per person registration fee includes:** continental breakfast, lunch, project briefings and related materials, and one-on-one appointments. Please send advanced payment by check to address below. Payment by check or cash also will be accepted at the door. Sorry, credit cards not accepted.

NAME

TITLE

COMPANY

STREET ADDRESS

CITY

STATE

ZIP CODE

PHONE

FAX

E-MAIL

**To register, please fax this form to Koeppen, Elliott & Associates, Ltd. at 202-429-9574**

**Or mail form with your check to:** Koeppen, Elliott & Associates Ltd.  
1825 “I” Street, N.W., Suite 400, Washington, DC 20006

**Or register by e-mail:** [MAK@KEALTD.com](mailto:MAK@KEALTD.com)

If you have any questions, please contact Mike Koeppen or David Elliott at (202) 429-5245.

**BULGARIAN EMERGENCY MANAGEMENT OV**

**LIST of DELEGATES**

**Mrs. Filiz HYUSMENOVA - Minister, State Agency for Civil Protection**

**Mr. Kiril ANANIEV – Deputy Minister of Finance**

**Mr. Ahmet YUSEIN – Member of Parliament**

**Dr. Nikola NIKOLOV – Chairman, State Agency for Civil Protection**

**Dr. Velizar SHALAMANOV – Director of Strategic Studies, Atlantic Club – Bulgaria**

**Mrs. Airet GYUROVA – Cabinet Advisor to Minister Hyusmenova**

**Mr. Ivan KARAPENEV – Director of International Relations, Integration and Humanitarian Operations at the State Agency for Civil Protection**

**One delegate to be nominated**